For more details see how the Sales Reps and Dealers extension works.

Guide for Sales Reps and Dealers for Magento 2

Provide better shopping experience with the enhanced customer service. Enable sales reps and dealers, effectively manage them and monitor their activity with this handy module.

- Provide customers with individual dealers
- Allow shoppers to select their dealers
- Equip frontend pages with dealer's information
- Check orders assigned to each dealer
- Utilize convenient email notification tool

Extension Configuration

To configure the extension, please go to Stores \rightarrow Configuration \rightarrow Amasty Extensions \rightarrow Sales Reps and Dealers.

General

Default Dealer [global]	Frank Wilson 🔹
	All new orders will be assigned to this dealer except if a specific customer is already assigned to another dealer.
Send New Order Email to the Dealer [global]	Yes 💌
	Indicate `Yes` to send a copy of the order email to the associated dealer.
Show Re-assign Fields [global]	Yes
-0 -	On the order view page in Backend.
Show From To [global]	Yes 💌
[Bopgi]	From whom to whom re-assigned order.
Show Author of Message [global]	Yes
Hide the `Manage Customers` tab [global]	No
[5,050,]	On the `Edit User` page (the `Edit Dealer` page).
Allow dealers to see all customers and orders	No
[global]	Indicate `Yes` to allow dealers to see all customers and orders in the system

Default Dealer — choose a dealer that will be assigned to all new customers by default;

Send New Order Email to the Dealer — choose **Yes** to enable sales reps to assign their orders to other reps;

Show Re-assign Fields — choose to display or hide the re-assigned fields in the backend;

Show From To — show or hide from whom to whom the order is re-assigned;

Show Author of Message — enable or disable the author of message display;

Hide the 'Manage Customers' tab — show or hide the Edit User page.

Allow dealers to see all customers and orders - indicate Yes to allow dealers to see all customers and orders in the system.

Then, please proceed to the **Re-assigned Order Notifications** section.

Re-assigned Order Notifications

Send Emails	Yes	•			
[global]	Indicate `Yes` to send a notification about re-assigned to the new and old dealers.	gned order			
Dealer Can Assign Order to Other	No	•			
Dealers [global]	Indicate `No` if you want dealer to assign orders to the store administrator only.				
Admin Name	Admin				
[global]	If an order assigned from a dealer to the store admin, email will be sent to this name.				
Admin Email	noreply@example.com				
[global]	If an order assigned from a dealer to the store adr will be sent to this address.	nin, email			
Email Sender [store view]	Sales Representative	•			
Email Template	Dealer Assign (Default)	-			
[store view]	Email template chosen based on theme fallback w "Default" option is selected.	hen			

Send Emails — enable this option to send notifications to both new and old dealers once an order is reassigned;

Dealer Can Assign Order to Other Dealers — choose **No** in this field and the dealer will be able to assign orders only to the store admins. If you choose **Yes** the dealer will be able to assign orders to other dealers;

Admin Name — specify the admin name that will receive an email notification;

Admin Email — when an order was re-assigned the assignee gets a notification to this email;

Email Sender — select the email sender;

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Email Template — define the email template.

Next, expand the **Frontend** section.

Frontend

Allow Customers to select a Dealer on Registration	Yes	•
[store view]		
Allow Customers to select a Dealer in	Yes	•
Customer Account [store view]		
Show Dealer description at checkout [store view]	Yes	•
Show Dealer description in customer dashboard	Yes	•
[store view]		

Allow Customers to select a Dealer on Registration — enable or disable the customer's ability to select dealers on registration;

Allow Customers to select a Dealer in Customer Account — allow or disallow customers to select a dealer in their account;

Show Dealer description at checkout — enable this option to show dealer's description at checkout page;

Show Dealer description in customer dashboard — enable this option to show dealer's description in the customer's dashboard.

Creating Dealer Role

To create a user role for sales reps and/or dealers please go to **System** \rightarrow **User Roles** and click the **Add New Role** button.

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ROLE INFORMATION	Role Information

Role Info	Role Name * Dealer
Role Resources	
Role Users	Current User Identity Verification
Amasty: Sales Reps and Dealers	Your Password *

Fill in the Role Name and switch to the Role Resources tab.

ROLE INFORMATION	Roles Resources	
Role Info	Resource Access	Custom 💌
Role Resources	Resources	 ▲ □ □ □ Dashboard ▲ ▼ □ □ Sales
Role Users		
Amasty: Sales Reps and Dealers		 Image: Create Image: Create Image: Create Image: Create Image: Create Image: Create Image: Create Image: Create Image: Create Image: Create Image: Create Image: Create Image: Create Image: Create Image: Create Image: Create Image: Create Image: Create Image: Create Image: Create
		 Edit Cancel Capture Capture Credit Memos Credit Memos Credit Memos Comment Send Sales Emails Ship Credit Memos Ship Comment Send Sales Emails Shipments Credit Memos Shipments Credit Memos Shipments Credit Memos Shipments Credit Memos Credit Memos Shipments Credit Memos Cr

When specifying the role resources, please be aware that the extension works only for orders and customers and its restrictions apply to 'Orders', 'Invoices', 'Shipments', 'Credit Memos' and 'Customers' sections. You can assign other resources to the role but they <u>will not be restricted</u>.

Also, you may need to give dealers the access to **Stores** \rightarrow **Settings** \rightarrow **Configuration** \rightarrow **Two Factor Auth** and **System** \rightarrow **Permissions** \rightarrow **Two Factor Auth** in cases when a dealer can't log in to the admin panel. If the access is given and dealers try to log in, they will get an email about the twofactor authentification configuring. After the configuration, they can log in successfully. Read more about the solutions in this case here.

OLE INFORMATION	Role User	s					
Role Info	Search	Reset Filter	5 records found		20 • per page	< 1 of	1 >
Role Resources		User ID	User Name	First Name	Last Name	Email	Status
tole Users	Any 💌						
masty: Sales Reps and Dealers		1	admin	admin	admin	admin@example.com	Active
		2	demouser	demouser	demouser	demouser@example.com	Active
		3	dealer	Frank	Wilson	wilson@example.com	Active
	~	4	sales rep	Lisa	Jones	jones@example.com	Active
		5	sales representative	Loren	Holmes	holmes@example.com	Active

At the **Role Users** tab you can select users to assign this role to.

ROLE INFORMATION	Amasty: Sales Reps and Dealers	
Role Info	Is Dealer Yes 💌	
Role Resources	Restrictions for viewing customers and orders will be applied for this role on	ly.
Role Users		
Amasty: Sales Reps and Dealers		
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At the **Amasty Sales Reps and Dealers** tab you can choose **Yes** to apply the dealer role restrictions to the user.

Creating Dealer User

Please go to **System** \rightarrow **All Users** and click the **Add New User** button to create a user for the dealer role.

USER INFORMATION	Account Information	
User Info	User Name * dealer	
User Role	First Name * Frank	
Additional	Last Name * Wilson	
Manage Customers	Email * wilson@example.com	
Restrictions	New Password	
Reports	Password Confirmat	
	ion	
	Interface Locale English (United States) / English (United States) *	
	This account is Active 👻	

At the **User Info** tab please specify the user details:

- User Name
- First Name
- Last Name
- Email

USER INFORMATION	Search Res	eet Filter 3 records found 20 🔹 per page < 1 of 1 >
User Info	Assigned Ro	ole
User Role	Any 💌	
Additional	Ac	dministrators
) de	emouser
Manage Customers	D	lealer
Restrictions		
Reports		

Then, switch to the **User Role** tab and select the corresponding dealer role that you created on the previous step.



At the **Additional** tab you can specify more info about the dealer/sales rep. This data will be displayed to assigned customers on the checkout page as well as on the customer account page.

This info can be added and edited only by store admin user.

USER INFORMATION	Customer	Customers						
User Info	Search	Reset Filter 4 reco	ords found	20	• per page < 1	of 1 >		
User Role		First Name	Last Name		Email	Status		
Additional	Any 💌					•		
Manage Customers		Veronica	Costello		roni_cost@example.com	Active		
Restrictions		Ray	Liam		ray.liam@example.com	Active		
Reports	V	Destin	Blake		blake@example.com	Active		
		advanced	ideas		remus.munteanu@advancedideas.ro	Active		

At the **Manage Customers** tab you can assign customers to the dealer. The user will be able to see only these customers on the **Manage Customers** grid, only orders placed by these customers on the order grid, and documents (invoices, shipments, and credit memos) related to orders of these customers.

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USER INFORMATION	Restrictions	
User Info	Allowed Customer G roup	General Wholesale
User Role		Retailer
Additional		
Manage Customers		
Restrictions		Leave empty or select all to use any group. The delear can select from the groups above when creates a customer or an order.
Reports		

At the **Restrictions** tab you can assign the user to a particular customer group. By default users are assigned to all customer groups. If you assign a user to a certain group he or she will be able to add customers only to this group.

USER INFORMATION	Reports										
User Info											
User Role						_	_	E	· · · ·	sv 🔹	Export
Additional	Search	Reset Filte	r 1 re	cords foun	d	2	0 •	per page	< .	_1 of	(1 >
Manage Customers	Order #	Purchase On	Bill to Name	Shipped to Name	Base Grand Total	Base Discount Amount	Base Discount Canceled	Base Discount Invoiced	Base Discount Refunded	Base Shipping Amount	Base Shipping Canceled
Restrictions					From	From	From	From	From	From	From
Reports					То	То	То	То	То	То	То
	00000003	2016-08- 10 15:01:29	Veronica Costello	Veronica Costello	\$58.04	\$0.00				\$5.00	

At the **Reports** tab you can view all orders assigned to this dealer.

It is possible to filter and sort orders on this grid. So, for example, if you pay commissions to sales reps/dealers based on complete orders, you can filter the list to show only completed orders.

Emails Customization

To create specific emails with the required information, you can use the built-in email template **Dealer Assign**.



Also, you can include dealer info in any order emails by adding the **Dealer Contact Name** variable.

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STO

ີທ	am	Insert Variable
	_	Web
\$		Base URL
ψ NLES		Secure Base URL
		Store Email Addresses / General Contact
6	Ne	Sender Name
ALOG		Sender Email
•		Store Email Addresses / Sales Representative
N		Sender Name
OMERS		Sender Email
		Store Email Addresses / Customer Support
KETING		Sender Name
	Loa	Sender Email
		Store Email Addresses / Custom Email 1
ASTY		Sender Name
		Sender Email
m,		Store Email Addresses / Custom Email 2
DRES		Sender Name
*		Sender Email
STEM	-	General / Store Information
	Ten	Store Name
		Store Phone Number
		Store Hours of Operation
		Country
		Region/State
		ZIP/Postal Code
		City
		Street Address
		Street Address Line 2
		VAT Number
		Template Variables
		Customer Account URL
		Customer Name
		Order Comment
		Order Id
		Order Status
		Store Frontend Name
		Store Email
		Store Phone
		Store Hours
		Dealer Contact Name

Sorting and Filtering Orders by Dealer

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Ord	ers								👤 de	emouser 👻
								Cre	ate New (Order
Searcl	h by keyword		Q			F ilters	O Default View ▼	Columns	- ±	Export 👻
Action	15	3 records	found				20 • per page	<	1 of	1
	no †	Purchase Point	Purchase Date	Bill-to Name	Ship-to Name	Grand Total (Base)	Grand Total (Purchased)	Status	Dealers	Action
	00000003	Main Website Main Website Store Default Store View	Aug 10, 2016, 15:08:00 PM	Veronica Costello	Veronica Costello	\$58.04	\$58.04	Pending	Frank Wilson	View
	00000002	Main Website Main Website Store Default Store View	Jun 24, 2016, 7:06:00 AM	Veronica Costello	Veronica Costello	\$39.64	\$39.64	Complete		View
	000000001	Main Website Main Website Store Default Store View	Jun 24, 2016, 7:06:00 AM	Veronica Costello	Veronica Costello	\$36.39	\$36.39	Processing		View

Navigate to **Sales** \rightarrow **Orders**. Here is the list of all placed orders that the main admin can see. The **Dealers** column is added to the grid, so the main admin can see which orders are assigned to what dealers, filter and sort orders by dealers.

Assigning Dealers for Orders

ORDER VIEW	Dealer Frank Wilson 👻
Information	Comment
Invoices	
Credit Memos	Notify Dealer by Email
Shipments	Submit Comment
Comments History	
Assign Dealer	

To assign an order to a dealer please open Sales \rightarrow Orders and edit a particular order. At the **Assign Dealer** tab you can select who will work on the order.

You can fill in the **Comment** field when assigning a dealer.

Managing Orders as a Dealer

On the **Orders Grid** dealer can see only the orders assigned to him or her by the admin user or a customer.

When creating an order from the admin panel, sales reps and dealers can only create orders for customers that are assigned to them.

When a dealer is trying to create an order for any assigned customer he or she will be able to specify only the customer group selected by the store administrator.

Selecting a Dealer as a Customer

Choose a Dealer

Dealer Frank Wilson

Create an Account

Customers can select a dealer during the registration process.

Also, customer can choose a dealer to work with.

Find out how to install the Sales Reps and Dealers extension via Composer.

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