Amasty

For more details see the Special Promotions extension page.

## Special Promotions

## Common promotion settings

Settings listed here are common for most of the promo actions. They will work the same for any action you choose to use

- 'Discount Amount (in \%)' field indicates discount percent applied by a rule. For example, if you type in 100 here the item will get 100\% discount.
- 'Max Amount of Discount' field sets the limit to the amount of discount the rule will apply to a cart. For example, if you try to apply $100 \%$ discount on a product which costs $\$ 400$, but this setting is set to 200 , then the rule will only deduct $\$ 200$ from the cart totals. Leave it blank for no limitations.
- 'Maximum Qty Discount is Applied To' field indicates the maximum number of items for which the discount should apply. Leave it blank for no limitations.
- 'Free Shipping' is a default Magento setting which, when enabled, will replace shipping charge for the order (or specific products, depending on which option you've selected) with zero.
- 'Stop Further Rules Processing' is another default Magento setting which is designed to stop the lower priority rules from being applied.
- 'Calculate Discount Based On' the setting controls the base price which will be used to calculate the discount amount.
- 'Skip Items with Special Price' please see Extension settings section.


## Conditions and Actions

For the most promo actions you can use product attributes in both Conditions and Actions tabs. But what is the difference? Think of "Conditions" and "Actions" as of "Cause" and "Effect". It means that Conditions you set define in which situation the rule will be applied, no matter of the discount calculation settings. And product attributes you set in the Actions tab will determine to which products the discount will apply when Conditions are met.


Update prices using the following information

| Apply | Percent of product price discount <br>  <br> Please see usaqe example. |
| :--- | :--- |
| Discount Amount * | 10 |
| Maximum Qty Discount is Applied | 0 |
| To |  |
| Discount Qty Step * | 1 |

## Apply the rule to the following products only (leave blank for all product:

## If ALL of these conditions are TRUE

Category is one of $15,18 \times$
$\oplus$

## Apply $10 \%$ discount on products from categories 15 and 18



## The rule goes into action only when the following cart conditions are met.

If ALL of the se conditions are TRUE
Subtotal equals or greater than $500 \otimes$

## But only if cart Subtotal reached $\$ 500$

Conditions and Actions are extremely useful for advanced promotion setups, but it is very simple to make a mistake while configuring them. Please check our collection of the most popular mistakes Magento store owners make with the tips on how to do it right.

## Usage examples

Below you can find usage examples for the promo actions included in the Special Promotions extension.

Please note that the steps for configuration of common fields were skipped. You can find general information on these fields in Common settings section.

## Popular

## "The Cheapest" action

This rule may be advertised as - 'Buy 3 and get the cheapest product for half the price', - 'Buy $\mathbf{6}$ get $\mathbf{2}$ cheapest products for half the price'. Please note that customers will get a discount for the items from the same categories only and they will never get a discount for more than 2 items as the rule has 'Maximum qty the discount applied to' set to 2 .

- Step 1. Choose ‘The Cheapest, also for Buy 1 get 1 free’ action for the 'Apply' field.
- Step 2. Use 'Discount Qty Step' field to specify how many products customers need to buy for the rule to take effect. If you indicate 3 like here, that means that from every 3 items purchased customers will get $50 \%$ off for the cheapest one. If you leave ' 0 ' (zero), customers will get only 1 free item per order (if conditions are met).
- Step 3. You can use all standard Magento conditions with the new actions. If you would like to provide products for free or discount items only from a certain category or of a particular brand, etc, please indicate the category, brand and other conditions here.

As you can see from the screenshot below, we have applied conditions to the categories 16 and 17 .

Edit Rule '50\% off the cheapest'
Back
Reset
(x) Delete
() Save

O Save and Continue Edit

Update prices using the following information


Apply the rule to the following products only (leave blank for all products)

Q In order to use attributes like SKU or Manufacturer, please activate 'Use for Promo Rule Condition' option in (Product Attributes).

If ALL of the conditions are TRUE:
Category is one of 16,178
(+)

And this is how the result for the rule above will look like

## SHOPPING CART

| PRODUCT | PRICE | QTY | SUBTOTAL |
| :---: | :---: | :---: | :---: | :---: |
| LEXINGTON <br> CARDIGAN <br> SWEATER <br> SKU: mtkoio <br> Color: Indigo <br> Size: M | $\$ 240.00$ | 1 | $\$ 240.00$ |

EMPTY CART
UPDATE SHOPPING CART -or- CONTINUE SHOPPING


| SUBTOTAL | $\$ 595.00$ |
| ---: | ---: |
| 50\% OFF THE CHEAPEST | $-\$ 37.50$ |
| — DISCOUNT | $-\$ 37.50$ |
| TAX | $\$ 45.99$ |
| GRAND TOTAL $\$ 603.49$ |  |
| PROCEED TO CHECKOUT |  |

## "The Most Expensive" action

Works exactly the same as The Cheapest action, but instead of applying the discount for the cheapest product in the cart it will discount the most expensive.

## "Get a discount for each amount spent" action

With this action you can set promotions like 'Get \$5 off each \$250 in the cart'

- Step 1. Choose the 'Get discount for each amount spent' action for the 'Apply' field.
- Step 2. Set 'Amount to Spend' to determine the cart amount for which discount will be applied.
- Step 3. Use the 'Discount Amount' field to specify the amount which will be taken off the cart total each time the amount in 'Amount to Spend' is reached.

The rule below will get $\$ 5$ off each $\$ 250$, it means that when the subtotal reaches $\$ 500$ the discount will be equal to $\$ 10$, for $\$ 750$ in the cart the discount will be $\$ 15$ and so on.


And this is how the result might look like

## SHOPPING CART

| PRODUCT | PRICE | QTY | SUBTOTAL |
| :--- | :--- | :--- | :--- |
| RETRO CHIC <br> EYEGLASSES <br> SKU: aceooz | $\$ 295.00$ | 1 | $\$ 295.00$ |



## Buy X Get Y (X and Y are different products)

## "Percent Discount: Buy X get Y Free" action

Due to this action, you can create promotions like 'Buy 3 phones and get a camera with a 20\% discount'.

- Step 1. Choose the 'Percent Discount: Buy X get Y Free’ on the 'Apply’ field.
- Step 2. Use the 'Number of $Y$ Products' setting to indicate the number of ' $Y$ ' items to which the discount will be applied.
- Step 3. Use the 'Number of $X$ Products' setting to indicate the number of ' $X$ ' items. If you specify 1 like here, it means that a customer will have to buy 1 ' $X$ ' items to get a $20 \%$ discount for one ' Y ' item.
- Step 4. Use the conditions section of the 'Actions' tab to specify ' $X$ ' items, by which the discount is triggered. In this case, we indicated that ' $X$ ' items should be from the category with the ID 18 (Eyeglasses).
- Step 5. Use the 'Promo Categories' field to indicate to which categories the discounted items (Y
items) should belong.
- Step 6. Also, you can specify SKUs of the individual products to which the discount should apply (these are Y items as well). If you specify both categories and SKUs like here, the discount will apply to both individual items and to products from the categories.

Please be aware that ' $X$ ' items and ' $Y$ ' items can't be the same products.
Here's how the sample rule may look like


## Define X product (leave blank for any product)

```
Q In order to use attributes like SKU or Manufacturer, please activate 'Use for Promo Rule Condition' option in (Product Attributes).
```

If ALL of the conditions are TRUE:
Category is 18 *
$\stackrel{+}{+}$

## Define Y product ( X and Y are different products)

Promo Items

## Promo Categories



And here's the result for the rule above

> SHOPPING CART

| PRODUCT | PRICE | QTY | SUBTOTAL |  |
| :--- | :---: | :---: | :---: | :---: |
|  | RETRO CHIC <br> EYEGLASSES <br> SKU: aceooz | $\$ 295.00$ | 1 | $\$ 295.00$ |

UPDATE SHOPPING CART -or- CONTINUE SHOPPING

"Fixed Discount: Buy X get Y with \$10 Off" action

This action will work the same as "Percent Discount: Buy $X$ get $Y$ Free" described above, except that it will apply fixed amount discount when triggered.

## "Fixed Price: Buy X get Y for \$9.99" action

This action will work the same as "Percent Discount: Buy $X$ get $Y$ Free" described above, but instead of calculating a discount it will apply a custom price to the discounted product.

## Each N-th

## "Percent Discount: each 2-d, 4-th, 6-th with 15\% Off" action

This action enables you to offer a percent discount in case a customer buys a specified number of items.

- Step 1. Choose the 'Percent Discount: each 2-d, 4-th, 6 -th with $15 \%$ off' field.
- Step 2. Use 'Each N-th' to specify the number of items a customer should buy to get a discount.

The rule below will take $50 \%$ off each 5 -th item in the cart

## Edit Rule 'Every 5th item with $\mathbf{5 0 \%}$ off'

Back
Reset
(x) Delete $(\checkmark$ Save
© Save and Continue Edit

Update prices using the following information


And here's the result for the rule above

## SHOPPING CART

| PRODUCT | PRICE | QTY | SUBTOTAL |  |
| :--- | :---: | :---: | :---: | :---: |
|  | RETRO CHIC <br> EYEGLASSES <br> SKU: aceoooz | $\$ 295.00$ | 5 | $\$ 1,475.00$ |

## DISCOUNT CODES

ENTER YOUR COUPON CODE IF YOU HAVE ANY.


APPLY COUPON

| SUBTOTAL | $\$ 1,635.00$ |
| ---: | ---: |
| EVERY 5TH ITEM WITH $\mathbf{5 0 \%}$ |  |
| OFF | $-\$ 147.50$ |
| A DISCOUNT | $-\$ 147.50$ |
| TAX | $\$ 122.72$ |

GRAND TOTAL \$1,610.22

## "Fixed Discount: each 3-d, 6-th, 9-th with \$15 Off" action

This action will work the same as "Percent Discount: each 2-d, 4-th, 6-th with $15 \%$ Off" described above, except that it will apply fixed amount discount when triggered.
"Fixed Price: each 5th, 10th, 15th for \$49" action

This action will work the same as "Percent Discount: each 2-d, 4-th, 6-th with $15 \%$ Off" described above, but instead of calculating a discount it will apply a custom price to the discounted product.

## Each Product After N

"Percent Discount: each 1st, 3rd, 5th with 15\% Off after 5 items are added to the cart"

## action

This action lets you create promotions like 'Buy 3 books for the full price and get each second one with a 15\% discount'.

- Step 1. Choose the 'Percent Discount: each 1st, 3rd, 5th with $15 \%$ 0ff after 5 items are added to the cart' field.
- Step 2. Use the 'Each Product (step)' field to indicate a discount step. If you indicate '2' like it's shown below, it means that each second item, that meets the rule conditions, will go with a 20\% discount.
- Step 3. Use the 'After $N$ ' setting to indicate the number of ' $N$ ' items. If you specify 3 like here, it means that a customer will have to buy 3 ' $N$ ' items to get a $20 \%$ discount for each second item, in this case for the 5th, 7th, 9th item and so on.

And here's the rule which will give each second item after the purchase of 3 products for free

Update prices using the following information


Here's the diagram for this rule


This is how the result will look like in the cart

## SHOPPING CART

| PRODUCT | PRICE | QTY | SUBTOTAL |
| :--- | :---: | :---: | :---: |
| FRENCH CUFF <br> COTTON TWILL <br> OXFORD <br> SKU: msjoos <br> Color: White <br> Size: M | $\$ 190.00$ | 9 | $\$ 1,710.00$ |

EMPTY CART
UPDATE SHOPPING CART -or- CONTINUE SHOPPING

## DISCOUNT CODES <br> ENTER YOUR COUPON CODE IF YOU HAVE ANY. <br> APPLY COUPON

"Fixed Discount: each 3d, 7th, 11th with $\$ 15$ Off after 5 items added to the cart" action

This action will work the same as "Percent Discount: each 1st, 3rd, 5th with $15 \%$ Off after 5 items added to the cart" described above, except that it will apply fixed amount discount when triggered.

## "Fixed Price: each 5th, 7th, 9th for $\$ 89.99$ after 5 items added to the cart" action

This action will work the same as "Percent Discount: each 1st, 3rd, 5th with $15 \%$ Off after 5 items added to the cart" described above, but instead of calculating a discount it will apply a custom price to discounted product.

## Each Group of $\mathbf{N}$

## "Fixed Price: Each 5 items for \$50" action

Using this action you can set up promotions like 'Buy any four skirts for \$500'.

- Step 1. Choose the 'Fixed Price: Each 5 items for $\$ 50$ ' field.
- Step 2. Set the 'Final Price For Group'.
- Step 3. Use 'Each Group of N' field to indicate a discount step. If you indicate '4' like it's shown below, it will mean that every group of four items will trigger the discount.
- Step 4. Also, you can specify SKUs or categories of the individual products to which the discount should be applied.

The rule below will apply aforementioned 'Buy any four skirts for $\mathbf{\$ 5 0 0}$ ' discount


Apply the rule to the following products only (leave blank for all products)

```
Q In order to use attributes like SKU or Manufacturer, please activate "Use for Promo Rule Condition" option in (Product Attributes).
```

If ALL of these conditions are TRUE:
Category is 13 *
(4)

And this is how the result might look like

| PRODUCT | PRICE | QTY | SUBTOTAL |
| :--- | :--- | :--- | :---: | :---: |
| ESSEX PENCIL <br> SKIRT <br> SKU:wsdoo3 <br> Color: Charcoal <br> Size: 8 | $\$ 185.00$ | 4 | $\$ 740.00$ |

## DISCOUNT CODES <br> ENTER YOUR COUPON CODE IF YOU HAVE ANY. <br> $\square$ <br> APPLY COUPON

## "Percent Discount: Each 5 items with 10\% off" action

This action will work the same as "Fixed Price: Each 5 items for $\$ 50$ " described above, except that it will apply percent discount for a group of products when triggered.

## Product Set

## "Percent discount for product set" action

With this action you will be able to set 'Buy sunglasses with a shirt and get a $\mathbf{2 0 \%}$ discount’ promotion and many similar promotions.

- Step 1. Choose the 'Percent discount for product set' field.
- Step 2. Specify SKUs or category IDs in the 'Product Set’ fields. Here you define a set of products which will trigger the discount.

The rule below will apply 'Buy sunglasses with shirt and get $\mathbf{2 0 \%}$ discount' promotion

Edit Rule 'Glasses+shirt 20\% off'
Reset
(*) Delete $\Theta$ Save
Save and Continue Edit

Update prices using the following information


Product Set

```
Promo Items
Comma separated list of the SKUs
Promo Categories
15,19
    Comma separated list of the category ids
```

And this is how the result may look like for a setup above

## SHOPPING CART

Retro Chic Eyeglasses was added to your shopping cart.

PRICE QTY
\$190.00 COTTON TWILL OXFORD

SKU: msjooz
Color: White
Size: L

| RETRO CHIC <br> EYEGLASSES <br> SKU: aceooz | $\$ 295.00$ | 1 |
| :--- | :--- | :---: |

## DISCOUNT CODES

ENTER YOUR COUPON CODE IF YOU HAVE ANY.



## "Fixed price for product set" action

This action will work the same as "Percent discount for product set" described above, except that it will apply custom fixed price for a product set when triggered.

## Rules based on purchases history

## "Total Sales Qty" condition

With "Total Sales Qty" condition, you can create promotions for items that were bought previously. For example, "If you purchased iPhone 6, you could get any accessory for it with $50 \%$ discount".

1 Step. The condition you can find in the 'Items Subselection' tab.

| Please choose a condition to add... |
| :--- | :--- |
| Disable Automatic Group Change Based on VAT ID |
| Email |
| First Name |
| Gender |
| Group |
| ID |
| Is Confirmed |
| Last Name |
| Membership Days |
| Middle Name/Initial |
| Prefix |
| Suffix |
| Tax/VAT Number |
| Purchases history |
| Number of Completed Orders |
| Total Sales Amount |
| Orders Subselection |
| Items Subselection |
| Customers Segmentation |
| Segments |

2 Step. If your promotion is dedicated to the specific item or items that were bought previously, you need to select SKU and then specify it (them).

Select Attribute Set if your promotion is dedicated to a wide range of purchased products (for example, 'Apple products' or 'Smartphones').

If ALL of these conditions are TRUE:
If Total Sales Qty is 1 for a subselection of items matching ALL of these conditions:


## General settings

Extension settings are located in: System > Configuration > Amasty Extensions > Special Promotions

## Special Promotions



- 'Treat Products Inside Bundle as Separate Items' - as the name suggests, will treat bundle as a collection of Simple products.
- 'Check Options Values' - will allow you to use the 'Custom option SKU' condition to, for example, trigger a discount rule only when a particular Special Option was selected for a product.
- 'Show Stock Warning In Admin Panel' - while enabled, it will display a warning message when the SKU defined in the rule is 'Out of Stock' or has a negative Qty.
- 'Skip Items with Special Price' - with this setting enabled, products with Special Price applied won't receive discounts. The setting can be enabled or disabled for each rule individually.
- 'Skip Configurable Items when Child has Special Price' - same as in the setting above, but for cases when a Special Price is applied only for some options of a Configurable product.
- 'Skip Items with Tier Price' - same as for the products with Special Price, will not apply a discount on products with active Tier Price when enabled.
- 'Show Discount Breakdown' - will display the breakdown with names of the applied promotion rules on a cart page when enabled.
- 'Show Expanded Discount Breakdown' - controls whether the discount breakdown will be collapsed or expanded on the cart page load.
- 'Show Product Names in the Breakdown' - when enabled, it will display the actual product on which the discount was applied in a discount breakdown.


## Time and day conditions

Special Promotions extension expands Magento promotion rules functionality allowing you to set up rules so that they will be activated on particular days of the week or at a particular time of the day.

You can find these settings in the Rule Information tab in every promotion rule.

| Use Time Condition | Yes |
| :--- | :--- |
| From time | $00 \vee: 00 \vee: 00 \vee$ |
| To time | $05 \vee: 45 \vee: 00 \vee$ |
| Use Weekdays Condition | Yes |
| Day(s) of week | Sunday |
|  | Monday |
| Tuesday |  |
| Wednesday |  |
| Thursday |  |
| Friday | $\checkmark$ |
| Saturday |  |

- 'Use Time Condition' - enables From time and To time conditions, which control the time of the day when the rule can be activated.
- 'Use Weekdays Condition' - enables Day(s) of week condition, which sets the day of the week when the promo rule can be activated.


## Banners

Please see Promo Banners Lite guide.

## Special Promotions Pro specific features

Special Promotions Pro expands Special Promotions capabilities by introducing a set of conditions which check customers' purchase history and account details.

| Advanced Cart Attribute |  |
| :--- | :--- |
| Subtotal Without Special Price |  |
| Customer attributes |  |
| Associate to Website |  |
| Create In |  |
| Created At |  |
| Created From |  |
| Date Of Birth |  |
| Default Billing Address |  |
| Default Shipping Address |  |
| Disable Automatic Group Change Based on VAT ID |  |
| Email |  |
| First Name |  |
| Gender |  |
| Group |  |
| ID |  |
| Is Confirmed | Last Name |
| Membership Days |  |
| Middle Name/Initial |  |
| Prefix | Suffix |
| Tax/VAT Number |  |
| Purchases history | Number of Completed Orders |
| Total Sales Amount |  |
| Orders Subselection |  |
| Items Subselection |  |

- Subtotal Without Special Price - this condition will check Subtotal value without any discounts applied to it.
- Customer Attributes condition group will check values of attributes saved in customer account.
- Number of Completed Orders will check the orders placed on the store and select customers who completed defined number of products
- Total Sales Amount will sum up totals of completed orders placed by the same customer and compare the results with the value defined in condition.
- Orders subselection is very similar to Number of Completed Orders and Total Sales Amount but allows to define orders statuses and order dates which will be checked, instead of checking all orders with Complete status only as for the conditions above.
- Item subselection works similarly to Orders subselection but instead of dealing with order statuses and dates it will check products' SKUs and Attribute Set.


## Loyalty Program specific features

Loyalty Program extension has all the features from both Special Promotions and Special Promotions Pro modules but also adds a page to a customer account where you can display information about the loyalty program you run on your store with goals, levels and discounts for each level along with the purchase history overview.

MY ACCOUNT
ACCOUNT DASHBOARD
ACCOUNT INFORMATION
ADDRESS BOOK
MY ORDERS
BILLING AGREEMENTS
RECURRING PROFILES
MY PRODUCT REVIEWS
MY WISHLIST
MY APPLICATIONS
NEWSLETTER SUBSCRIPTIONS
MY DOWNLOADABLE PRODUCTS
LOYALTY PROGRAM

COMPARE PRODUCTS
You have no items to compare.

## MY ORDERS

Last Ordered Items
$\square$ STRETCH COTTON BLAZER

View All

## LOYALTY PROGRAM

## LOYALTY PROGRAM DISCOUNTS

Receive discounts when purchasing at our store!
Every spent dollar will come back to you as soon as you participate in our Loyalty Program. Just start buying from us and you're in!
Discounts are based on your purchase history, frequensy of shopping and the item you buy. You can get into one of 6 Loyalty Program Levels.
Bronze Level
$5 \%$ off every product in order when Number of Completed Orders equals or greater than 7 Silver Level
Each 3d product with $10 \%$ discount when Total Sales Amount is greater than 2000\$
Gold Level
Fixed amount discount for the cart is $100 \$$ when Membership Days equals or more than 365 and Cart Subtotal is greater than 5000\$
VIP Customers
The most expensive item in the cart with $50 \%$ discount when Average Order Value equals or greater than $300 \$$ Individual Loyalty Program
Buy 1 - get 1 free (camera), when Email is peter.parker@example.com, Last Name is Parker Wholesale Loyalty Program
All products after N with fixed $50 \$$ discount when Average Order Value greater than $5000 \$$ Save money and spend them at the same time!

YOUR STATISTICS
You are with us for $\mathbf{2 1 1}$ days
Total:
Number of completed orders is $\mathbf{7}$
Average order value is $\mathbf{\$ 4 0 6 . 0 9}$
Order amount is $\mathbf{\$ 2 , 8 4 2 . 6 6}$
This Month:
Number of completed orders is $\mathbf{0}$
Average order value is $\mathbf{\$ 0 . 0 0}$
Order amount is $\mathbf{\$ 0 . 0 0}$
Last Month:
Number of completed orders was $\mathbf{0}$
Average order value was $\mathbf{\$ 0 . 0 0}$
Order amount was $\mathbf{\$ 0 . 0 0}$

## Loyalty Program settings

Extensions settings are located here: System - Configuration - Amasty Extensions - Loyalty Program.

| Progress Bar |  |
| :--- | :--- |
| Enabled | Yes |
| Level 1 Amount | 1000 |
| Level 1 Discount | 5 |
| Level 2 Amount | 2000 |
| Level 2 Discount | 10 |
| Level 3 Amount | 5000 |
| Level 3 Discount | 15 |
| Level 4 Amount | 0 |
| Level 4 Discount | 0 |
| Level 5 Amount | 0 |
| Level 5 Discount | 0 |

By enabling the Progress Bar feature you can display a progress bar with discounts and levels on the Loyalty Program page in a customer account.


Enabling the Customer Account feature will allow you to add a description of your loyalty program. You can use simple HTML tags to style the text in the Description field.

This is how the result of settings above may look like on the Loyalty Program page:

Bronze Level
$5 \%$ off every product in order when Total Sales Amount is greater than $1000 \$$
Silver Level
Each 3d product with $10 \%$ discount when Total Sales Amount is greater than 2000\$
Gold Level
$15 \%$ discount when Total Sales Amount is greater than 5000\$
YOUR STATISTICS
You are with us for $\mathbf{2 1 1}$ days
Total:
Number of completed orders is $\mathbf{7}$
Average order value is $\mathbf{\$ 4 0 6 . 0 9}$
Order amount is $\mathbf{\$ 2 , 8 4 2 . 6 6}$
This Month:
Number of completed orders is $\mathbf{0}$
Average order value is $\mathbf{\$ 0 . 0 0}$
Order amount is $\mathbf{\$ 0 . 0 0}$

## Last Month:

Number of completed orders was $\mathbf{0}$
Average order value was $\mathbf{\$ 0 . 0 0}$
Order amount was \$0.00
\% LOYALTY PROGRAM


| Level Labels |  |
| :--- | :--- |
| Enabled | Yes |
| Before 1 Level Label | $\square$ |
| 1 Level Label | Bronze Level |
| 2 Level Label | Silver Level |
| 3 Level Label | Gold Level |
| 4 Level Label |  |
| 5 Level Label |  |

With Labels enabled the text indicating current loyalty program level will be added at the top of the Loyalty Program page.
Please note that these settings won't apply any discounts for customers. For this, you have to set up
promotion rules using customer purchase history conditions.

From:
https://amasty.com/docs/ - Amasty Extensions FAQ
Permanent link:
https://amasty.com/docs/doku.php?id=magento_1:special-promotions
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